

# Endress+Hauser strengthens expertise for advanced analysis

Group invests 2 million euros to expand the Lyon location

**Endress+Hauser has expanded its center of competence for advanced analysis in Lyon, France. The Group invested 2 million euros in a new production facility and office space to meet the growing demand in the area of advanced process analyses.**

From Lyon, around 20 employees support Endress+Hauser sales centers across Europe in the application and sales of advanced analysis technology, with a focus on the project business and after-sales services. Ten Endress+Hauser sales centers across Europe already have specialists on board to handle this complex field of activity.

## **Customer-specific manufacturing**

The new 630-square-meter production facility will be used for customer-specific manufacturing and the assembly of complete analysis systems. Rounding out the facility are offices, rooms for factory acceptance tests and space reserved for future use. The adjacent 1,500-square-meter office building, which opened in 2017, is also home to the Endress+Hauser France regional sales office. With a total of 7,000 square meters, the property offers sufficient space to grow the location even further.

## **Strategic focus**

“The expansion of the Lyon location allows us to do an even better job of bringing our expertise in the field of process analysis to our customers,” emphasized Matthias Altendorf, CEO of the Endress+Hauser Group, during the dedication ceremony on 17 July 2019. “This is an important strategic goal for us and helps our customers acquire more information from their processes.”

## **Analysis portfolio expands**

Advanced analysis provides immediate information related to material properties and product quality. Endress+Hauser continuously develops its analysis portfolio to provide online monitoring of quality parameters, for example through spectroscopic techniques. This allows customers to reduce time to market and optimize their processes. Customers in industries such as life sciences, chemical, food & beverage and oil & gas can benefit the most from Endress+Hauser’s advanced analysis portfolio.

## **Advanced technologies**

The Lyon location combines the expertise of Endress+Hauser and its subsidiaries Kaiser Optical Systems and SpectraSensors under one roof. The Raman analyzers from Kaiser Optical Systems are used to examine the composition and material properties of liquids, gases and solids and enable the real-time measurement of product characteristics. SpectraSensors is a leader in the field of TDLAS technology, which can be used to reliably measure trace-level concentrations of gases.



**EH\_inauguration\_lyon.jpg**

Advanced analysis: Endress+Hauser expands competence center in Lyon.



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Dedication ceremony: John Salusbury (Corporate Sales Director Endress+Hauser Group), Matthias Altendorf (CEO Endress+Hauser Group), Doriane Corsale (Representative from the City Council of Saint-Priest), John Schnake (Corporate Director Process Analyzers and General Manager SpectraSensors), Ivano Mazzoletti (Corporate Sales Director Endress+Hauser Group)

## **The Endress+Hauser Group**

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs approximately 14,000 personnel across the globe, generating net sales of over 2.4 billion euros in 2018.

## **Structure**

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

## **Products**

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

## **Industries**

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metals, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

## **History**

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit [www.endress.com/media-center](http://www.endress.com/media-center) or [www.endress.com](http://www.endress.com)

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